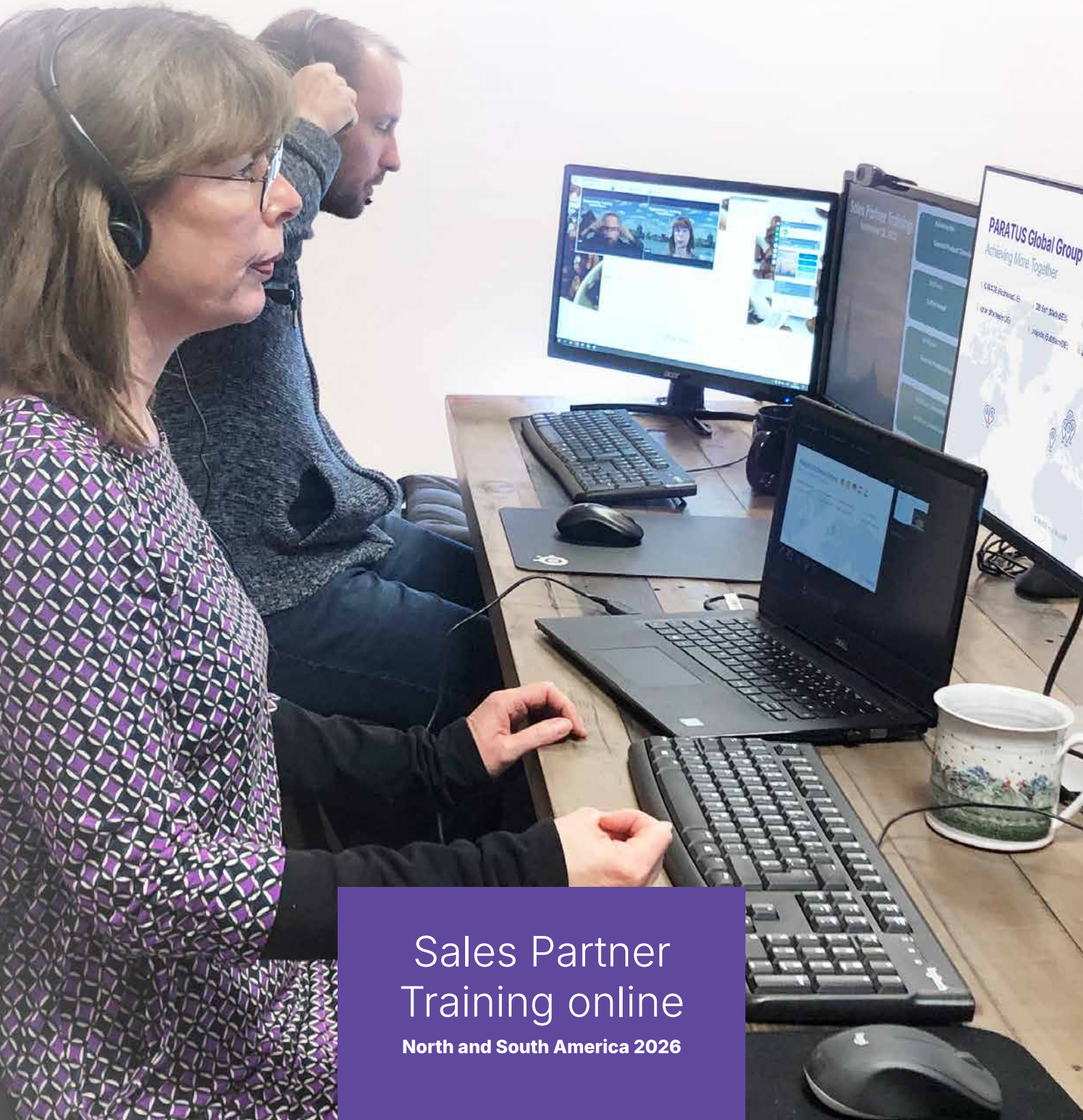




# iQ IMAGE

a PARATUS Medical Imaging Company



Sales Partner  
Training online

North and South America 2026

# Ready to Elevate Your Impact

## Sales Partner Training online



Soon it will be time again for our traditional Sales Partner Training and we are excited to welcome you online this time. Sessions are scheduled in time zones that are convenient for North and South America.

We invite you to a dynamic, hands-on virtual training. Experience designed to enhance both your sales and technical expertise. You will gain the latest insights, tools, and best practices from the iQ IMAGE product portfolio. Whether you're a seasoned expert or looking to sharpen your foundational knowledge – this online training has something for everyone.

### IMPORTANT

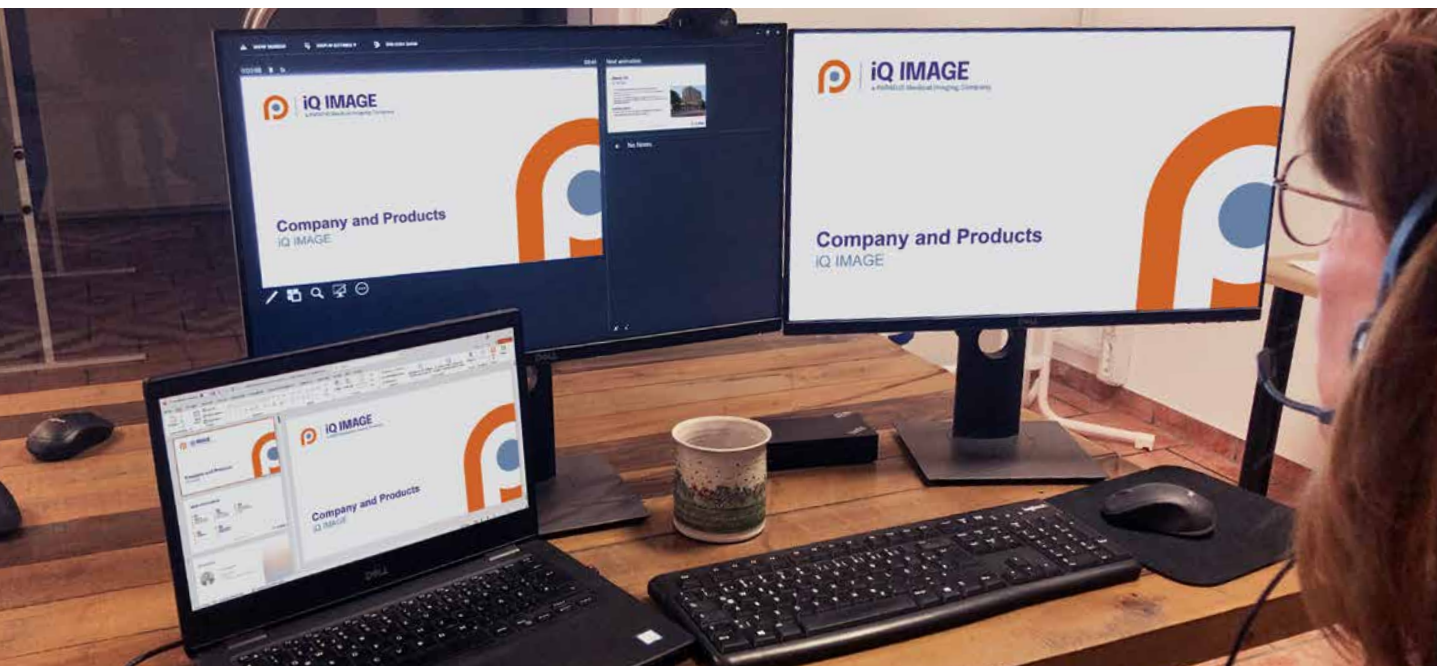
Please make sure that you are using a laptop with Windows, PowerPoint and PDF Reader installed.



+



+



# Schedule Overview

## of the Online Training Days

### Optional Onboarding

#### MONDAY, MARCH 2

**Self-training:** Access our iQ-TRAINING platform for comprehensive information

- General product overview
  - Licensing, price lists & support information
- 

#### THURSDAY, MARCH 19

**01.00 pm – 02.00 pm EST**

- Live Q&A Session: Join our iQ IMAGE team online to ask questions arising from the self-training
- 

### Mandatory Sales Partner Training

#### TUESDAY, MARCH 24

**01.00 pm – 04.30 pm EST incl. break**

- Welcome & introduction, news from iQ IMAGE / PARATUS
- New pricing model, incl. iQ-4CLOUD
- Product presentation of iQ-WEB (incl. modules), iQ-DOSE 2.0, MAMMO Solution, iQ-VISION and DICOMReader

**04.30 pm – 05.00 pm EST | optional**

- Trouble shooting iQ IMAGE products
- 

#### WEDNESDAY, MARCH 25

**01.00 pm – 03.45 pm EST incl. break**

- Role-based expert workshops: Advanced, tailored sessions for sales and technical professionals, focusing on in-depth sales strategies and technical deep-dives (incl. new features, installation and configuration information)

**04.00 pm – 04.45 pm EST | optional**

- Role-based basic workshops: Introductory, hands-on sessions for sales and technical professionals (incl. basic installation, configuration, product packages & service offerings)
- 

#### THURSDAY, MARCH 26

**01.00 pm – 03.45 pm EST incl. break**

- Application training
- New products to come and trends in radiology
- Time for feedback and open questions

**03.45 pm – 04.15 pm EST | optional**

- Tender management introduction
-

## Optional Onboarding

### Start with the same Knowledge Base

Take advantage of our optional onboarding training, starting with a self-training via the iQ-TRAINING platform to gain a comprehensive overview of iQ IMAGE products including installation, pricing and licensing information like how to get a distributor demo license or a quote. This is followed by a live online session where open questions can be addressed, covering support procedures and the information required for service requests.



#### TARGET GROUP:

Recommended for NEW sales partners, field engineers and application specialists, new employees of current sales partners

# Mandatory Sales Partner Training

## Deep Dive into our Products ...

... through four role-specific workshops: Sales professionals can strengthen their technical knowledge, while technical staff gain key sales insights. Experienced sales partners dive deeper into strategy and value-based selling, and technical experts explore advanced system configuration and optimization – all in hands-on, practical sessions.

### TARGET GROUP:

Mandatory for all who sell and support iQ IMAGE products and who have not attended one of our Sales Partner Trainings since 2023 (MDR requirement)

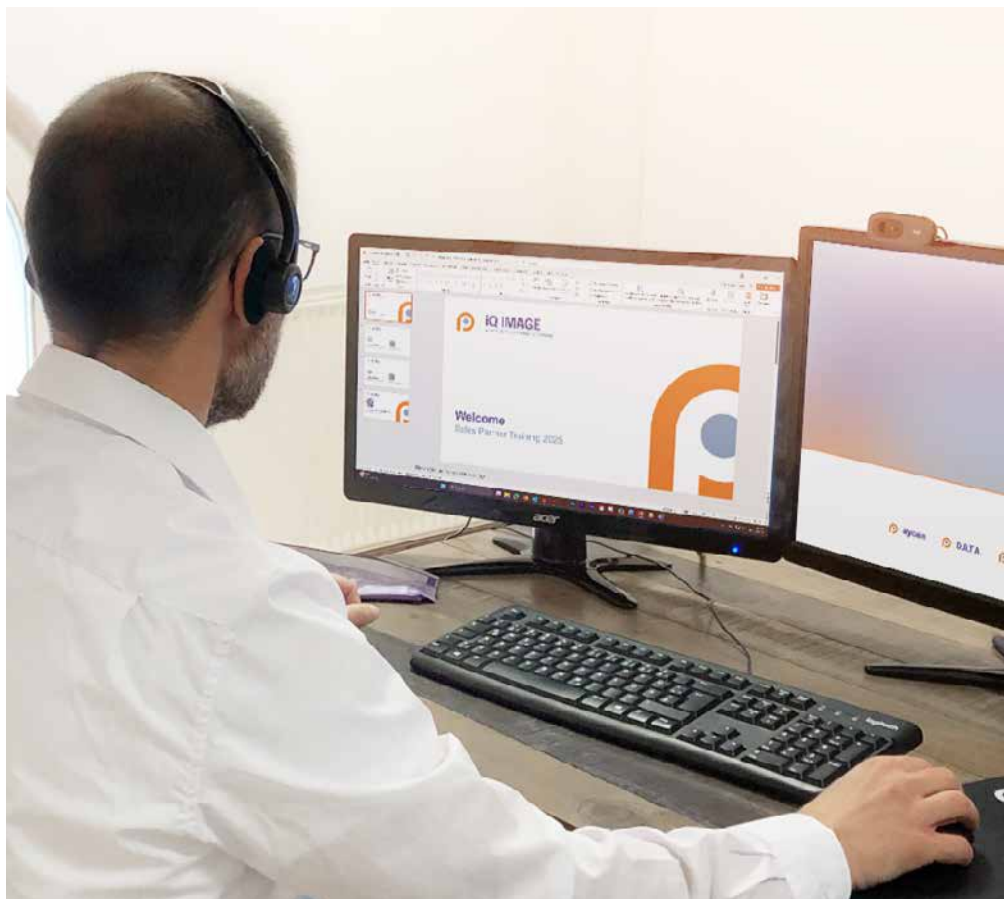


IMAGE Information Systems Europe GmbH | Lange Str. 16 | 18055 Rostock, Germany | Tel. +49 381 496 58 20  
IMAGE Information Systems North America LP | Rochester, NY 14604, USA | Tel. +1 470 300 44 80  
RADIQ IMAGE Information Systems Pvt. Ltd. | Kolkata 700091, India | Tel. +91 700 375 05 60  
© 2026 IMAGE Information Systems Europe GmbH | Sales Partner Training online 2026 PUB INT EN 001R  
For more information, visit [www.iq-image.com](http://www.iq-image.com).

